



SAHAN DEVELOPMENT CONSULTING FIRM

- Excellence Through Expertise

COMPANY PROFILE 2024 - 2028



COMPANY PROFILE

Excellence Through Expertise



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CEO'S MESSAGE

Excellence Through Expertise

Dear Clients and Partners,

Welcome to Sahan Development Consulting Firm, your business, investment, education consulting, and solutions partner. We enable our clients to highlight their pressing problems and their solutions, clearest thinking, and best ideas. Since its founding, Sahan Development Consulting Firm has used its expertise in business, investment, management, education, and social affairs consulting to offer the best solutions to meet the various demands of its clients and address the problems they face. The Sahan Company collaborates with all partners, including governmental and non-governmental organizations, to promote community development in the Somali regional state and throughout the nation. By using our consulting philosophy, the entire team has been striving for sustainable growth in the future to achieve our vision in which the need of our clients is the first.

I would like to thank you for your continued confidence in our consulting firm and the service we provide to your organization/business. On behalf of the entire group, I can say that we are motivated and inspired by the opportunities you give us to succeed. Delivering results that exceed your expectations is our top priority.

As we strive to achieve sustainable development via research and consulting, we hope to have your continued support.



Sincerely,

**Dr. Abduselam A. Mohamed
Chief Executive Officer (CEO)**

Why We Exist

EMPOWERING LOCAL AND REGIONAL BUSINESSES TO THRIVE ON NATIONAL AND INTERNATIONAL PLATFORMS

At Sahan Development Consulting, we believe in the transformative power of great customer engagement, especially in today's "Age of the Customer." Our journey began in 2022 with the mission of helping small businesses in Jigjiga City Administration enhance their customer experience and expand their reach to regional and national markets.



Despite being a young consulting firm, Sahan Development Consulting has achieved remarkable success in Jigjiga, the Somali Regional State, and Eastern Ethiopia. Over the past two years, we have grown into a trusted partner for businesses and are well on our way to becoming the leading private consulting firm in the Somali Regional State and beyond.

EXECUTIVE SUMMARY

Based in Somali Regional State (SRS)-Ethiopia, Sahan Development Consulting Firm (Sahandevcon) Plc is a multidisciplinary consultancy firm that works in the eastern part of the country. Helping clients get knowledge and guidance that results in practical, long-lasting solutions to challenges they have identified is the core of our consulting services.

The idea of Sahan Development was first started in 2022 by Dr. Abdusalam Abdulahi as a lone independent consultant with a focus on management and educational consulting. However, in mid-year of 2024, the founder made the decision to register as a consulting firm. It was eventually registered in the Somali Regional State which duly been registered under TIN 0092838468, using Jigjiga as the main office and Addis Ababa and Dire Dawa as satellite offices. In a similar vein, the company has a strategic goal to operate throughout the nation as well as in Horn African countries. The firm's current premises are to independently and rationally offer its clients outstanding and valued services.

We have a team of experts that provide professional help, and our clients appreciate the service we offer in a range of areas, including management consulting, business consulting, educational consulting, investment management, and health and social affairs consulting. While our clients provide the functional, technical, and industry knowledge, Sahan Development Consulting Firm and its team provide the required focus and expertise to lead the clients to desire changes and efficiencies. Our client base cuts across many sectors, industries, and functional areas. We pride ourselves on a team of consultants that bring a strong portfolio of both broad organizational experience and a wide range of qualifications that puts them on top of our consulting fields. Sahan Development Consulting Firm relies on a strong team of experts from both academia and those with practical, hands-on experience.

We are engaged in providing comprehensive management consultancy services, training and capacity building services, project monitoring and evaluation, conducting research surveys, recruitment and selection for high-level positions, project evaluations and mid-term or end-of-project evaluations, designing and evaluating strategic plans for organizations, procurement management processes, policy analysis and management, as well as developing organizational manuals and procedures, among others. We create a platform for our clients to fulfill their requirements efficiently and effectively through our highly considered advice.

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MISSION

We inspire innovative thinking and drive sustainable socio-economic development through comprehensive research and meaningful collaboration across Ethiopia and the Horn of Africa. We are dedicated to fostering an environment where ideas flourish and communities thrive.



VISION

At Sahan Development Consulting Firm, we aspire to be the leading private consulting firm in the Somali Regional State of Ethiopia by having a vision:

- To be the premier private consulting firm in the Somali Regional State by 2028, recognized for our excellence in delivering innovative and effective consulting solutions.
- To drive positive socio-economic development through innovative thinking, practical solutions, and strategic partnerships, making a significant impact in Ethiopia and beyond by 2035.



CORE VALUES

Professionalism: We uphold the highest standards of professionalism in all our interactions and services.

Honesty: Transparency and honesty are at the heart of our operations, fostering trust with our clients and partners.

Integrity: We are committed to ethical practices and maintaining integrity in every aspect of unruliness.

Community Trust: Building trust within the communities we serve is essential to our mission and success.

Merit-Based Excellence: We strive for excellence by recognizing and rewarding merit in our team and our clients.

Social Responsibility: We embrace our responsibility to contribute positively to society and support sustainable practices.

Passion: Our passion for development drives us to go above and beyond for our clients and the communities we impact

Global Outlook: We maintain a global perspective, staying informed of international trends and best practices to enhance our services.

Teamwork: We work collaboratively with clients, partners and team members to reach a common goal.

Excellence: We deliver what we promise and add value that goes beyond what is expected. We achieve Excellence through Innovation, Learning and Alertness.

OUR SERVICES

At **Sahan Development Consulting Firm**, we provide expert consulting in **Educational Consulting, Management Consulting, Social Affairs Consulting, and Business Consulting**. Our team delivers tailored solutions to help you achieve success and sustainable growth across these key areas.

MANGEMENT CONSULTING



At **Sahan Development Consulting Firm**, our Management Consulting services are designed to help organizations enhance their performance, streamline operations, and achieve their strategic goals. We offer a range of tailored solutions to meet the unique needs of businesses across various sectors.

BUSINESS AND INVESTMENT CONSULTING



At **Sahan Development Consulting Firm**, our Business Consulting services are designed to help organizations navigate complex business environments and achieve sustainable growth. We provide expert guidance and innovative strategies to support companies at every stage of their development.

EDUCATIONAL CONSULTING



At **Sahan Development Consulting Firm**, our Educational Consulting services are dedicated to improving the quality of education through innovative and strategic approaches. We partner with educational institutions, government agencies, and NGOs to create impactful, sustainable change in the education sector.

SOCIAL AFFAIRS CONSULTING



Our **Social Affairs Consulting** services are designed to enhance community well-being through targeted programs, social initiatives, and strategic guidance. We collaborate with organizations to develop impactful policies, improve and implement sustainable solutions addressing pressing social issues.



Our Service Delivery Process

HOW WE DO IT



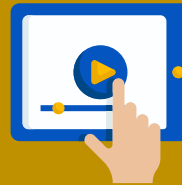
DISCOVERY WORKSHOP

We take time to understand your business process. This guarantees that we get it right from the get go.



IMPLEMENTATION

By utilizing agile methodology, we will give you periodic updates on the project and adjust based on your feedback.



TRAINING

A system is on as successful as the end user adoption. We offer both onsite and remote training.



SUPPORT

We will be available to help out on phone or email within an hour

END OF DELIVERY

Consulting Methodology



01

Visit Site

The process always starts with Site Visit where your company operates (Office or business site). Understanding current condition, culture, values and business process.



02

Discussion

Based on diagnosis, Sahan Development Consulting Firm Consultants will present and discuss with Top Management

- ✓ Short Term Solution (Quick Wins)
- ✓ Mid-Term Solution
- ✓ Long Term Solution



03

Implementation

To ensure you get the best results, Our Consultants will systematically plan and manage implementation of Improvement. We Facilitate the company through systematic Project Management including Project Quality Assurance to ensure the program implemented according to project plan.

Our Consultancy Services are especially designed to help organization achieve sustainable results by empowering people and improving the systems and processes. Therefore, in our consulting services we follow three basic principles or steps:

Training and Consulting Philosophy

Practical

We bring our extensive experience in the field of training and consulting to your specific problem. We have designed all our training and consulting programs to be practical and ready to be implemented in your organization. After going through our training and consulting program, you will be able to return to your organizations with knowledge and skills to perform improvements in your organization.



Inspiring

We want to inspire our participants and clients to apply what they have learnt into their work immediately. Providing knowledge is only the beginning. We believe it is important to inspire participants or clients so that they can bring improvement to their workplace!

Enjoyable

With years of experience training and consulting thousands of professionals and consulted business organizations, we have learnt that keeping people/clients engaged is very important to provide effective learning experience and provide better services. Therefore, we designed our training and consulting services to be enjoyable enough for you to absorb all the knowledge that we will share.



OUR TEAM



Dr. Abduselam A. Mohamed, PhD

CEO

Assistant Professor of Applied Economics



Dr. Mohd Asif, PhD

Senior Research Consultant

Associate Professor of Economics



Mr. Abdi Mohammed

Senior Consultant

Senior Consultant in Public Health & Social Affairs



Dr. Amsalu Mitiku, PhD

Senior Research Consultant

Associate Professor of Agricultural Economics



Mrs. Yasmin M. Dahir

Junior Social Affairs Consultant

Finance Team Leader



Dr. Karthika Palanisamy, PhD

Senior Research Consultant

Associate Professor of Management



Mr. Hassen Mahamed Bare

Sales and Marketing Officer

ORGINIZATIONAL STRUCTURE



Dr. Abdusalam A. Mohamed
Chief Executive Officer



Bishar A. Yusuf
Human Resource Officer



Mr. Hassen Mahamed Bare
Sells and Marketing Officer



Eng. Ahmed Nour Abdilahi
CEO's Office Manager



Mr. Abdi Mohammed
Stakeholders Engagement Officer



Dr. Karthika Palanisamy
Senior Consultant



Dr. Mohd Asif
Senior Consultant



Dr. Amsalu Mitiku
Senior Consultant



Mr. Mahamud Nuriye
ICT and
Public Relation



Mrs. Yasmin M. Dahir
Finance Team



Legal Document



Dawalada Deegaanka Soomaalida Xaftiska Ganacsiga iyo Gaadiidka
የሶማሌ ክልል መንግስት የንግድና ትራንስፖርት ቤብ
SRS Trade & Transport Bureau






የንግድ ሥራ ፈቃድ
በንግድ ምዝገባ ፈቃድ ለዋጅ ቁጥር 980/2008
መሰረት ተሰጠ

የግብር ኮድ / TIN 0092838468
 የንግድ ምዝገባ ቁ. SM/ST/6/0016831/2017
 Principal Registration No. _____
 የቀድሞ ንግድ ፈቃድ ቁጥር _____
 Previous License No. _____
 የንግድ ሥራ ፈቃድ ቁጥር SM/ST/05/187799/22032832/2017
 Business License No. _____
 ቀድሞ ተሰጠበት ቀን _____
 Previous Date of issuance _____
 የተሰጠበት ቀን 18/3/2017
 Date of issuance _____

Business License
Issued Under Commercial Registration and Business
license proc.No 980/2016

<p>1. የግለሰብ/ድርጅት ስም <u>የሳሃን ልማት አማካሪ ድርጅት</u></p> <p>2. ዜግነት <u>በኢትዮጵያ የተመዘገበ</u></p> <p>3. የንግድ ስም _____</p> <p>4. ሥራ አስኪያጅ ስም <u>ዶ/ር ዶ/ር አብዱላላን አብዱላሂ መሀመድ</u></p> <p>5. የንግድ ድርጅት አድራሻ ክልል <u>ሶማሌ</u> ዞን/ክፍለ ከተማ <u>ጅጅታ</u> ወረዳ <u>ጅጅታ</u> ቀበሌ <u>06</u> የቤት ቁጥር <u>NEW</u> ስልክ ቁጥር <u>0926005159</u> ፋክስ _____ ሊ-ሜይል _____</p> <p>6. የንግድ ሥራ መስክ <u>በጀርባው ገፅ ይመለከቱ</u> See back page</p> <p>7. ካፕታል በኢት ብር <u>1,300,000.00</u> Capital in ETB <u>1,300,000.00</u> ይህ የንግድ ፈቃድ ዛሬ <u>18/3/2017</u> በ <u>ሶማሌ</u> ምዘገባ ቤት Business License is issued in <u>Somali</u> የሃላፊ ስም <u>Mohamed Osman Mohamed</u> ቀን <u>11/27/2024</u> ስም/Name of Official _____</p>	<p>1. Owner/Company Name SAHAN DEVELOPMENT CONSULTING FIRM</p> <p>2. Nationality Registered in Ethiopia</p> <p>3. Trade Name _____</p> <p>4. General Manager Name Dr. DR.ABDISALAN ABDULAHI MOHAMED</p> <p>5. Business Address Region <u>Somali</u> Zone/Sub City <u>JIJIGA</u> Woreda <u>JIJIGA</u> Kebele <u>06</u> House No. <u>NEW</u> Tel.No <u>0926005159</u> Fax _____ E-mail _____</p> <p>6. Field of Business See back page</p>
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ማሳሰቢያ- 1. ይህ የንግድ ፈቃድ በዓዋጅ ፈቃድ ቁጥር 980/2008 መሠረት እንደ የሰጠው ዓመት በለዋጅ በተቀመጠው መሰረት መታደስ አለበት።
 N.B. This License Shall be renewed in accordance with Proclamation No. 980/2008 as per the fiscal year.
 2. ይህ የንግድ ፈቃድ የምስክር ወረቀት ስጦትና ወይም በሌላ ሊያዝ ይቻላል።
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| (86113) በግንባራ ጉዳይ የማህከር አገልግሎት | (86113) Consultancy service for social affairs |
| (86114) ሊኮንግ: ቢዝነስና ኢንቨስትመንት ልማት የማህከር አገልግሎት | (86114) Consultancy service for economic development business and investment |
| (86111) ለሥራ ለመራር የማህከር አገልግሎት | (86111) Management consultancy services |




Mohamed Osman Mohamed
 መሀመድ ሳሃን ልማት ስም/Name of Official
 AG-Dawaangalinta & Faaxa Ganacsiga
 ገዢ የንግድ ፈቃድ ለፈቃድ ለፈቃድ

Legal Document



Dawalada Deegaanka Soomaalida Xafiiska Ganacsiga iyo Gaadiidka
የሶማሌ ክልል መንግስት የንግድና ትራንስፖርት ቢሮ
SRS Trade & Transport Bureau



	የግብር ከፋይ መለያ ቁ. /TIN <u>0092838468</u> የንግድ ምዝገባ ቁ. <u>SM/ST/6/0016831/2017</u> Principal Registration No. _____ የቀድሞው ንግድ ፈቃድ ቁጥር _____ Previous License No. _____ የንግድ ሥራ ፈቃድ ቁጥር <u>SM/ST/05/187799/22037983/2017</u> Business License No. _____ ቀድሞ ተሰጠበት ቀን _____ Previous Date of issuance _____ የተሰጠበት ቀን <u>18/3/2017</u> Date of issuance _____
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መሰረት ተሰጠ

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7. ካፒታል በኢት ብር <u>1,300,000.00</u>	Capital in ETB <u>1,300,000.00</u>
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የሃላፊ ስም <u>Abdhamed Osman</u> ፊርማ/Signature <u>[Signature]</u> ቀን <u>11/27/2024</u>	

ማሳሰቢያ- 1. ይህ የንግድ ፈቃድ በዓዎች ፈቃድ ቁጥር 980/2008 መሠረት እንደ የሰጠው ዓመት በአዎቹ በተቀመጠው መሰረት መታደስ አለበት።
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SRS Trade & Transport Bureau






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የግብር ከፋይ መለያ ቁጥር/TIN 0092838468
 የንግድ ምዝገባ ቁጥር SM/ST/6/0016831/2017
 Principal Registration No
 የቀድሞው የምዝገባ ቁጥር
 Previous Registration No
 የቀድሞው የምዝገባ ቀን
 First Registration Date 18/3/2017
 መጀመሪያ የተመዘገበበት ቀን

1. የግለሰብ/ድርጅት ስም
 የሳሃን ልማት አማካሪ ድርጅት

2. ዜግነት በኢትዮጵያ የተመዘገበ

3. የሥራ አስኪያጅ ስም
 ዶ/ር ዶ/ር አብዱላህ አብዱላሂ መሀመድ

4. የንግድ ድርጅት አድራሻ
 ክልል ሶማሌ ዞን/ክፍለ ከተማ ጅጅታ
 ወረዳ ጅጅታ ቀበሌ 06
 የቤት ቁጥር NEW ስልክ ቁጥር 0926005159
 ፋክስ ---- ኢ-ሜል ----

5. ካፒታል በኢት. ብር 1,300,000.00

6. የተስማራባቸው የንግድ ሥራዎች
 B: የፋይናንስ፣ ኢንሹራንስ የሪል ስቴትና የንግድ ሥራዎች

1. Owner/ Company Name
 SAHAN DEVELOPMENT CONSULTING FIRM

2. Nationality Registered in Ethiopia

3. General Manager Name
 Dr. DR.ABDISALAN ABDULAHI MOHAMED

4. Business Address
 Region Somali Zone/Sub City JIJIGA
 Woreda JIJIGA Kebele 06
 House No. NEW Tel. No 0926005159
 Fax ---- E-mail ----

5. Capital in ETB 1,300,000.00

6. Type of activities engaged
 B. FINANCIAL INTERMEDIATION, INSURANCE, REAL ESTATE AND BUSINESS SERVICES

በግብር ከፋይ መለያ ቁጥር 0092838468 የተመዘገበ መሆኑን 18/3/2017 ላይ የምዝገባ የምስክር ወረቀት ዘፈ

ይህ የምዝገባ የምስክር ወረቀት ዘፈ 18/3/2017 ላይ የምዝገባ የምስክር ወረቀት ዘፈ

በ ሶማሌ ተሰጠ

has duly been registered under TIN 0092838468

This Registration Certification is issued in

Somali 11/27/2024


የጋለፊ ስም/Official's Name Mohamed Osman Mohamed
 መሀመድ ሰላህ ሰላህ
 ማህተም/Seal







ማሳሰቢያ - 1 ይህ የንግድ ምዝገባ የምስክር ወረቀት በቀላሉ ወይም በሌላ ሊያዘጋጀው የማይችል ነው

Legal Document

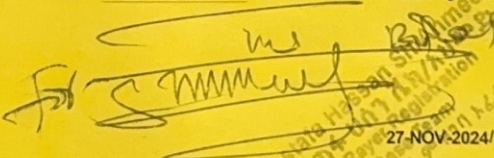



Dawlada Deegaanka Somaalida
Xafiiska Dekhliga
Shahadada Diiwaangalinta Canshuurta VATka
የሶማሌ ክልላዊ መንግስት የገቢዎች ቢሮ
የተጨማሪ እሴት ታክስ ምዝገባ ምስክር ወረቀት
Somali Regional State
Revenue Bureau
Value Added Tax Registration Certificate



አቶ/ወ/ሮ ወይም የድርጅት ስም _____
 የንግድ ስም (ካለጠ) _____
 እድራሻ/ክልል/ _____ ሆን/ ከፍ-ስኩተሚ _____ ወረዳ _____
 ተባብሮ/ግ/ግህበር _____ የቤት ቁጥር _____ ስልክ ቁጥር _____ ፖ.ሣ.ቁ _____
 የሆነና በግብር ከፋይ መለያ ቁጥር 0092838468 የሚታወቁት በተጨማሪ እሴት ታክስ አዋጅ ቁጥር 285/ 1994
 አንቀጽ 16 ወይም አንቀጽ 18 መሰረት በተጨማሪ እሴት ታክስ ቁጥር 29079070804 ከ 02 ቀን 2017 ዓ.ም ጀምሮ ስለተመዘገቡ
 ይህ የምዝገባ ሰርተፊኬት ተሰጥቷል::

Mr./s or Company Name **SAHAN DEVELOPMENT CONSULTING FIRM**
 Trade name /If any/ **SAHAN DEVELOPMENT CONSULTING FIRM**
 Address (Region) **SOMALI** Zone / Sub city **FAFEN ZONE** Woreda **JIGJIGA CITY ADMINIS1**
 Kebele/Farmers Ass. **06** House No. **NEW** Telephone No. _____ P.O. Box _____
 Whose Taxpayer Identification Number (TIN) is **0092838468** has been registered in accordance with VAT Proclamation No. 285/2002
 Article 16 or Article 18 and hence, this VAT registration Number **29079070804** has been issued starting from **27-NOV-2024**



 27-NOV-2024/ 8052160804
 Mubiyata H. B. (Taxpayer Registration Officer)
 የግብር ከፋይ ምዝገባ ሰርተፊኬት

Sargaalka Diiwaangalinta Canshuur Bixiyeyaasha
Taxpayers Registration Officer
የግብር ከፋይ ምዝገባ አራሰር

Jigjiga
Jigjiga
ጅግጁጋ

OUR PARTNERS



PORTFOLIO

PROGRAM 1:- IMPROVING AND ENHANCING EDUCATIONAL QUALITY IN SOMALI REGIONAL STATE, ETHIOPIA

2024 - 2030

We are committed to advancing education and bringing educational quality through curriculum design, school support, students coaching, teacher training, and educational policy consulting. Our aim is to improve the quality of education by helping institutions and educators adopt modern practices that foster better learning outcomes and long-term academic success.



PROGRAM 2:- IMPROVING FOOD SECURITY AND NUTRITIONAL SAFETY IN SOMALI REGIONAL STATE, ETHIOPIA

2024 - 2030



We have traversed a very difficult global context over the past year, one characterized by economic instability, food insecurity and malnutrition, climate shocks, and an unrelenting demand for human progress. But during these difficulties, something extraordinary has emerged: a team effort motivated by the conviction that we can and must do better for the most vulnerable people. As Sahan Development Consulting Firm, we developed very extensive project which intended to elevate poverty and reduce food insecurity in Ethiopia. We have different sub-projects including supporting small scale farmers, provide expertise services to improve productivity.



PROGRAM 3:- YOUTH DEVELOPMENT AND DIGITAL LITERACY IN ETHIOPIA

2024 - 2030



It is well known that there are more than 120 million people living in Ethiopia, with a significant percentage of them being young. With more than 26 million Ethiopians enrolled in primary and tertiary education, this young population has enormous potential. In its most recent piece on "Emerging Technologies," the World Economic Forum emphasized that Ethiopia should inspire innovation and promote inclusive economic growth throughout the country by utilizing the potential of digital development to give this younger generation the skills they will need for future employment. Therefore, Sahan Development Consulting Firm will focus on youth development and its digital transformation from metropolitan areas to remote rural areas in the Somali regional state and the eastern part of the country. This target program can be achieved via continuous capacity building and youth development training programs.

PROGRAM 4:- RESEARCH AND CONSULTING IN BUSINESS AND INVESTMENT IN SOMALI REGIONAL STATE, ETHIOPIA

2024 - 2030

In the fast-paced corporate world of today, consulting firms play a critical role by providing knowledge, strategic insights, and creative solutions to help enterprises overcome a range of challenges. These companies serve as dependable counselors to people, organizations, and governments, helping them to make wise choices, streamline processes, and promote long-term growth. Consulting firms are essential to the socio-economic development and structural change of private and public organizations in developing nations like Ethiopia, where business and other organizational entities are highly unstable, and the concept of entrepreneurship is particularly dynamic. Doing business is frequent and simple in the Somali regional state, but the issue is maintaining a business; about 85% of small-scale businesses that were founded in the region failed within the first two years. As a Sahan Development Consulting Firm, we are dedicated to reinventing this history and bringing about notable changes in the business, management, and educational consulting of the Somali regional state and the country of Ethiopia.



PROGRAM 5:- WOMENT EMPOWERMENT AND DISCIPLITY SUPPORT

2024 - 2030

With an emphasis on social responsibility, Sahan Development Consulting Firm works to promote equitable and sustainable social development. To realize that women are empowered to take on decision-making roles and guarantee their socioeconomic advantages, we must make sure that women, children, and people with disabilities are adequately addressed and mainstreamed in all of our consulting, research, and program initiatives.





+251915213670



P.O.Box: 27



info@sahandevcon.com



Jigjiga, Somali Regional State ,Ethiopia



www.sahandevcon.com

